

JOHN MURRAY MBA-A

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EXECUTIVE SUMMARY

TRANSFERABLE LEADERSHIP EXPERIENCE IN GOVERNMENT, MILITARY, CIVILIAN & ACADEMIA

Innovation focused, business-minded professional with extensive experience creating, managing, and negotiating air operations within complex airspace environments. Specializes in aeronautical curriculum and workforce development. Ensures aviation safety protocols across domestic and global agencies. Strategic planner, effective facilitator, acutely skilled problem-solver, proven leader of large-scale, multi-organizational, highly technical teams.

AREAS OF EXPERTISE

- Unmanned System Mgmt.
- Curriculum Development
- Air Traffic Control Operations
- Education Certification
- Aviation/Airline Management
- Occupational Safety Compliance
- Federal Security Enforcement
- Quality Assurance Facilitator
- Grant Writing/Management
- Airspace Liaison/Management
- Autonomous Infrastructure
- Principle Investigator Researcher

PROFESSIONAL EXPERIENCE

HAMPTON UNIVERSITY

Hampton, VA

Chair, Aviation Department

2019 – Present

- Directs and manages the University's Aviation Department and its three highly specialized Bachelor of Science (B.S.) degrees in Airport Administration, Air Traffic Control and Flight Education degrees, and an HU Online B.S. Aviation Management program
- Oversight includes accreditation/assessments, community/corporate outreach, grant research/writing and recruitment/scholarships development
- Principle Investigator for the Aviation-Collaborative Research Network (AVN-CRN), focusing on Autonomous Infrastructure for the Advance Air Mobility Environment, High Density Vertiports, & Weather

CHIEF EXECUTIVE OFFICER

Newport News, VA

Senior Aviation Education & Safety Consultants

2014– Present

- Provides Aviation Education & Safety expertise to aeronautical related businesses seeking assistance in government regulatory certification and/or grant proposal process
- Facilitates mutual beneficial agreements and increase understanding between clients and their professional relationships
- Consultant services provided to: Virginia, Department of Education, Newport News Public School System, Aviation Academy, State Aviation Curriculum; Kite Technical Services/International Communications Group, UAV/ACARS Operations; Mid-Atlantic Aviation, Part 145 Repair Station Certification; and Kiln Creek Realty, Newport News Williamsburg International Airport, Mobile Home Property Management, Request For Proposal Submission

PEOPLEXPRESS AIRLINES

Newport News, VA

Customer Service Manager & Ground Security Coordinator

2014 – 2014

- Direct daily operations, sales, payroll & scheduling, customer service, and security for a 21-member team, 7-days per week, 20-hours a day; ensured 55,000 passenger safety, traveling on 800 schedule flights during a 90-day period
- Coordinated workflow processes, promotions, training, and motivated high-performance teams
- Developed and implement a Quality Assurance Daily Flight Tracking system to monitor the efficiency and effectiveness of flight processing cycles

FEDERAL AVIATION ADMINISTRATION

Newport News, VA

Air Traffic Control Specialist

2008 – 2014

- Developed and delivered On-the-Job Instructor, cadre training for certified professional controllers at Federal Aviation Administration, FAA Air Traffic facilities throughout southeastern Virginia
- Supported Virginia Department of Education in founding three aviation curriculum criteria for Newport News Public School, Aviation Academy Magnet high school

HAMPTON UNIVERSITY

Hampton, VA

Associate Adjunct Professor

2006 – 2008

- Spearheaded FAA Collegiate Training Initiative, Air Traffic Control Program
- Conducted professorship, grant writing, curriculum development, assessment, and recruitment
- Served as lead grant writer for Aviation Department, authoring one state grant and two federal grants
- Logistic Committee Chair updated the University President and Chancellor on status and schedule for Southern Association of Colleges and Schools Accreditation Commission—Received Full-Accreditation

WILLIAMSBURG-JAMESTOWN AIRPORT

Williamsburg, VA

Assistant Airport Manager

2005 – 2006

- Strategic, tactical authority over flight-line security, 80 plus hanger leases, communications/NAVAIDS, rental car reservations, lighting & weather systems and it's full-service restaurant
- Coordinated Occupation Safety and Health Administration compliance for airport's 25,000-gallon aviation fuel distribution system
- Sourced and secured \$2.5 million in state funding for Airport Capital Improvements; prioritized and documented all grant expenditures on construction of 18 aircraft, T-hanger & Taxiway Expansion project

MILITARY EXPERIENCE

UNITED STATES AIR FORCE

Various Global Locations

Service Representative, Operations Officer, Inspector General

1988 – 2005

- Planned, developed, and negotiated Overarching Range Cooperative Agreement between the FAA, USAF, USN and USMC for Large-Scale Joint-Use Operations in Special Use Airspace
- Government Liaison and skilled facilitator on critical Air Defense, Air Traffic Control and National Airspace System integration during 9/11 crisis, Facilitated Multi-agency, Overarching Range Cooperation Agreement
- Inspected Combat Readiness for 23 Operation Support Squadrons and 2 Combat Communication Groups, Air Traffic Control, Airfield Operations, Communications, Lightning, and Landing Systems.
- Directed Pacific Air Forces' busiest Air Traffic Control Tower/Radar Approach Control Complex with over 250,000 aircraft operations and 100-plus highly skilled personnel
- Service Representative for the R-2508 Combined Complex Board, represented Army and Air Force airspace interest at the National Training Center, Air Warrior, Fort Irwin, CA.

EDUCATION

EMBRY-RIDDLE AERONAUTICAL UNIVERSITY:

MBA-A, Aviation Business Administration: 2003

BASc, Professional Aeronautics: 1988

USAF AIR COMMAND AND STAFF COLLEGE: Application of Airpower & Joint Campaign Planning: 2002

GRANTS-RESEARCH

Virginia Space Grant Consortium (VSGC), Planning Project for Unmanned Aircraft Systems (UAS) and Aeronautics Pathways at Richard Bland (RBC) College of William & Mary. Primary Author for RBC Proposed New Pathway-Associate of Science, Aviation Business Administration, (A.S. ABA).

PROFESSIONAL LICENSES & CERTIFICATIONS

FAA, Remote Pilot, Small Unmanned Aircraft Systems: 2022

NACCE, Preparing the Drone Workforce: 2020

FAA, Certified Professional Controller: 2008

FAA, Central Altitude Reservation Function, Indoctrination Course: 2004

AAAE Airport Safety and Operations Specialist, Advance Course: 2000

USN, Amphibious Airspace Operations Coordination: 1999

USAF, Joint Combat Airspace, Command & Control Course: 1991

USAF, Core Navigator Training Course: 1989